

## How the program works

We go over all our program details with you and answer any initial questions.

- Full description of our product(s)
- Excellent financing available
- Full-service project management from concept to occupancy
- Professional property management

We conduct a site evaluation and share our initial findings

We introduce you to a builder of either a manufactured or stick built home (if available), whichever is most appropriate for your lot.

- The builder will conduct a more "in-depth" lot analysis
- The builder will discuss options and "all in" pricing

You take the time you need to consider whether this opportunity works for you

- We introduce you to our lender partner
- We offer exclusive, highly competitive loan terms

If you choose to proceed, you would next obtain approval for financing with Craft3 and enter into a contract for an ADU with the builder.

Once loan is secured, the ADU development and placement process begins.

Your property management company identifies a tenant making less than 80% MFI.

You will receive income monthly per the terms of your agreement with the property management company.

We ask homeowners to:

- Rent the ADU to a family making under 80% MFI for 8 years (a restrictive covenant will be recorded on the property to ensure this commitment)
- Take a short course on basic landlord tenant practices and laws